

INIAIAN INIAIAN

2019 Sponsorship Opportunities

### WE'RE BACK

In 2016 we held our first ever Glendale Tech Week. Launched as a public/private partnership between the City, Economic Development and a number of private and non profit institutions, Tech Week has grown into the region's most exciting and anticipated display of tech and innovation.

Building on the growing momentum of the past 3 years, Glendale Tech Week 2019 is shaping up to be an extraordinary event chockfull of networking opportunities, high profile speakers, and more. Welcome to the Silicon Mountains!

#### Glendale Tech Week 2019 coming September 14-21!









**62 Sponsors** 

### WHO ARE WE?

The City of Glendale's Economic Development team is committed to creating a business friendly environment by fostering a dynamic ecosystem flush with first class retail and office space, a cutting edge workforce, a wide range of housing offerings and unlimited choices for dining, shopping, and entertainment. Glendale is one of the region's most desirable places to do business.





#### **Glendale Tech Week**

A weeklong celebration of tech and innovation in a dynamic environment for entrepreneurs, executives, investors, and tech companies to connect.

#### **Glendale Tech on Tap**

A monthly dose of tech wisdom courtesy of our assorted line-up of local experts in the fields of film, entertainment, media, animation, music, healthcare, finance, robotics, and more.



#### **Tech Accelerator**

Coming Soon: The Glendale Tech Accelerator providing local start-ups with the business development tools and mentorships they need to launch a successful business in Glendale.



#### **City of Glendale**

The Glendale Tech Initiative is a city led effort unanimously supported by the City Council: Mayor Ara Najarian Councilmember Zareh Sinanyan Councilmember Paula Devine Councilmember Vartan Gharpetian Councilmember Vrej Agajanian

### ENGAGE

Immerse yourself in dozens of events to meet your specific interests and needs. From expert led talks to panels and workshops, there's something for everyone.

### EMERGE

Shine a light on your business through various outreach opportunities, show off your fledgling startup during Pitchfest or get recognized at our second annual Tech Awards.

# EXCHANGE

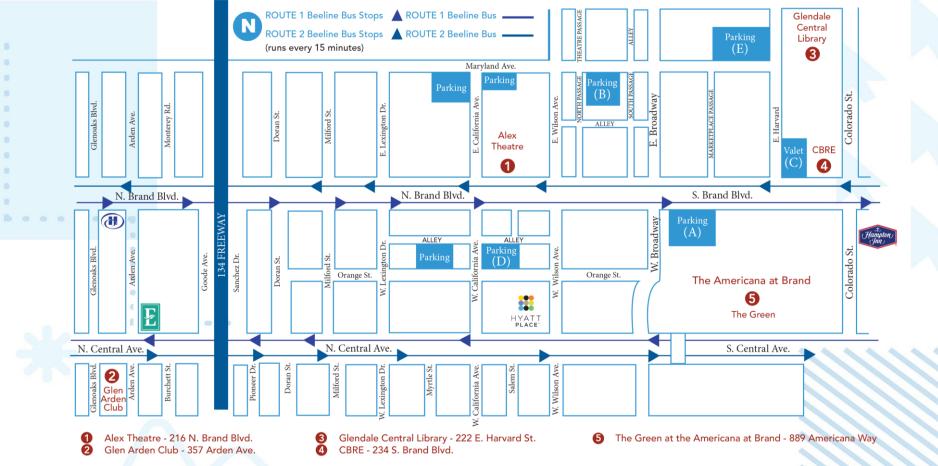
Network with the movers and shakers of your industry. Find talent at the Tech Career Fair, raise your company's profile, generate leads at daily events or pitch your startup at several VC matchmaking events.







### 2018 City Hosted Event Venues #GlendaleTechWeek (2019 Venues Coming Soon)



For more information on the location of pop-up events, please check out the schedule of events or visit the website - GlendaleTechWeek.com.

Parking Information: (A) Self park at The Americana at Brand first 60 minutes FREE, daily max \$18 (B) The Exchange Parking Garage (115 N. Maryland Ave.) First 90 minutes FREE - \$2.00 per hour (C) Valet parking CBRE - \$28 (D) Orange Street Garage (222 N. Orange St.) First 90 minutes FREE- \$2.00 per hour (E) Marketplace Parking Structure (120 S. Maryland Ave.) First 90 minutes FREE- \$2.00 per hour

	20	17 2	018					
		Ŵ						
0		Attendee	es					
0 0	1500 3500							
		Ľ						
Social Media								
0	230,952	Impression						
•	10,702	Interactions	*					
		Paid Media						
f	570,030	Impression	s 762,230					
	1,068	Interactions	8,552					



# Word on the Street

"Glendale Tech Week was full of exciting people and ideas. Everyone was friendly, the event staff were amazing at pulling everything off so beautifully, and I met a lot of great people. Thank you!"

-Kirsten Lee Barrie, Verte Consulting

"So impressed! The quantity, diversity, and inclusivity of attendees was remarkable. It really validates Glendale as a tech hub at a new level. THANK YOU for bringing this to us!"

-Erin Beck, Wana Family Network

"I want to thank the City of Glendale for their effort and dedication to foster a conducive atmosphere for technology startups. I live 1 hour away from Glendale and can't express how happy I am to commute on a daily basis for work in this city. Many thanks to the mayor and his team!"

- Daniel Bouganim, Startitup

#### **Past Speakers**



Adam Callahan Director of Client Relations **ONE400** 



**Brian Mac Mahon** 

Founder Expert Dojo



**Erin Eisinger** Consulting Strategist & Co-Founder Four By North



Katherine Hunter-Blyden Founder and CEO Hello Cheffy



Silvana Toledo Founder and CEO Collab&play



Alex Bruno Founder Bruno Group, Inc.



Chris Lucas Founder & Managing Director Black Diamond Ventures



**Isabel Casillas Guzman** Entrepreneur & Small to Mid-sized **Business Expert** 



**Kendyl Young** Founder and Owner DIGGS



Zachary Levine Partner Wolk & Levine



Ana Quintana Managing Partner Black Diamond Ventures



**Christine Woertink** SVP of Design Age of Learning



Jade Broadus **Creative Director Travel Mindset** 



Liam Moriarty CEO Lawgood



Teni Panosian Actress & Beauty Blogger



Anna Kachikyan Founder and Host The Anna Report



**Dannielle Johnson** Founder Donut Socialite



Jim Schaefer Managing Partner Mark Schaefer Associates



**Megan McDonald UX DESIGNER** 



**Tigran Basmadjyan** 

Managing Partner New York Life



**Angela Bandich** Associate Attorney Crowley Corporate Legal Strategy



Enid H. Payne Health Care Industry Segment Manager



Jon Kraft Interim CEO Quantum Storev



Maria Hoey Co – Owner They See Me Mommin'



Vanessa Butnick Davis VP of Legal and Managing Product Counsel



Asma Khan Associate Product Manager Eco sense Lighting



**Eric Weiss** Co-Founder Coparenter



Juan Espinoza MD, FAAP Attending Physician & Assistant Prof. Keck School of Medicine USC



Nina Achadjian Principal at Index Ventures Managing Partner & Founder **Hive Ventures** 



Ani Torosyan **CEO & Founder** DishDivvv



**Austin Clements** Venture Capitalist TenOneTen Ventures



**Erin Beck** Founder & CEO WANA



Julia Baker Director of Technical **Project Management** ServiceTitan



**Stacy Cumberbatch** Venture Associate **Quake Capital Partners** 



Ara Aslanian **Co-Founder & CEO** Inverselogic & Reevert





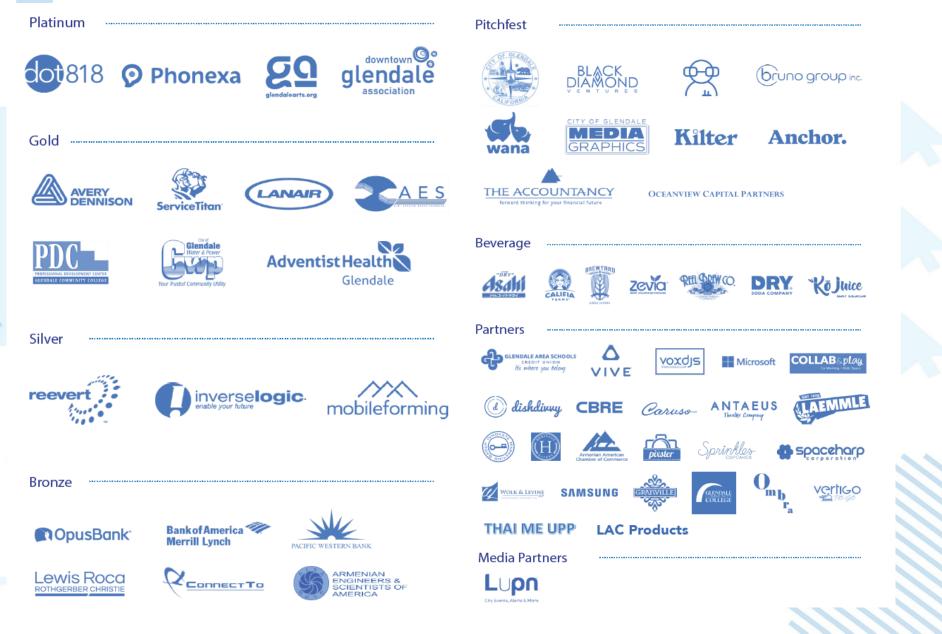
# **Sponsor Accolades**

"Glendale Tech Week provided a great opportunity to meet members of the Glendale community who are passionate about technology. The events we attended were wellplanned and orchestrated."

"Glendale Tech Week was incredibly well organized, with great attention to detail from the staff, and good local exposure." O Phonexa - Platinum Sponsor

"Great and positive energy, very well organized, super speakers."

# 2018 Sponsors



## **SPONSORSHIP PACKAGES**

Ask us how we can create a customized package to fit your needs!



#### Align with Glendale Tech Week at the Highest Level

SPONSORSHIP BENEFIT	TITLE \$20,000	PLATINUM \$5,000	GOLD \$2,500	SILVER \$1,500	BRONZE \$750	BEVERAGE / In-Kind Sponsor
Logo Placement in Marketing Material	Х	Х	х	х	Х	x
Booth at Signature Events Including Opening Day and or Closing Party	Х	х	x	x	х	x
Inclusion on www.glendaletechweek.com	х	Х	х	х	Х	x
Name Badges with Sponsor Ribbon	х	x	x	х	х	х
Product Placement in Participant Goody Bags	х	x	x	х	х	х
Acknowledgment as a Sponsor During Formal Presentations	X	x	x	x		
Recognition on Glendale Tech Week Light Post Signage	х	Х	х			
Speaking Opportunity at the Closing Reception	х	x	x			
Name Recognition in All Press Releases	x	х	x			
Guest Spot on Tech on Tap Podcast	Х	х	х			
High-Visibility Logo Placement on Banners (Cash Sponsors Only)	x	х				
Name Placement on Participant Badges	х	Х				
Banner Ads on Glendale Tech Week Website	x	x				
Sponsor Spotlight Video	X	x				
Exclusive One Time Email Blast To Registration List	x					
Premier Logo/Name Recognition at Multiple Venues	x					
GOBO Projection at the Closing Reception	x					
Tickets to VIP Pre-Event & Closing Reception	30	15	8	6	4	2
Social Media Mentions	10	8	5	4	3	2

# LET'S COLLABORATE, OK?

Let us know how we can create a customized sponsor package for you!

### Contact Information: Ani Pogossian (818) 548-2005 APogossian@GlendaleCA.GOV

GlendaleTechWeek.com #GlendaleTechWeek



Deadline for Inclusion in Printed Material: July 31, 2019

# **Support Innovation Year-Round**

We continue the conversation monthly at Glendale Tech on Tap

Glendale Tech on Tap is a meet-up that aims to strengthen the ecosystem of innovation in our city by providing a space for local innovators to connect, share ideas, and discuss advancements in the industry poised to shape the future. Held on the fourth Wednesday of every month, Tech on Tap meet-ups typically consist of an hour-long mixer followed by a talk from leading industry professionals. Past speakers have included representatives from companies including Age of Learning, CBRE, NASA, Pasadena Angels, ServiceTitan, and UCLA.

### Host a meet-up at your company headquarters

#### **Benefits:**

- Tickets to Glendale Tech Week VIP Pre-Event Reception and Closing Reception
- Booth at Glendale Tech Week
  opening Day
- Logo placement in marketing material
- Emcee spot at Glendale Tech on Tap



### Become a food or beverage sponsor

**Benefits:** 

- Tickets to Glendale Tech Week VIP Pre- Event Reception and Closing Reception
- Logo placement in marketing material
- Social media mentions

Let us know how we can create a customized sponsor and benefits package for you! This opportunity could include providing a videographer or photographer, giving away innovative prizes to attendees, donating to venue costs, or anything else you may have in mind. It's all up to you!

#### **Contact Information**

Tamar BezjianSavannah Spicertbezjian@glendaleca.govsspicer@glendaleca.gov

(818) 548-2005 www.meetup.com/glendaletechontap #glendaletechontap

